

# 2026 Budget Revenue Projections

October 14, 2025



# Agenda

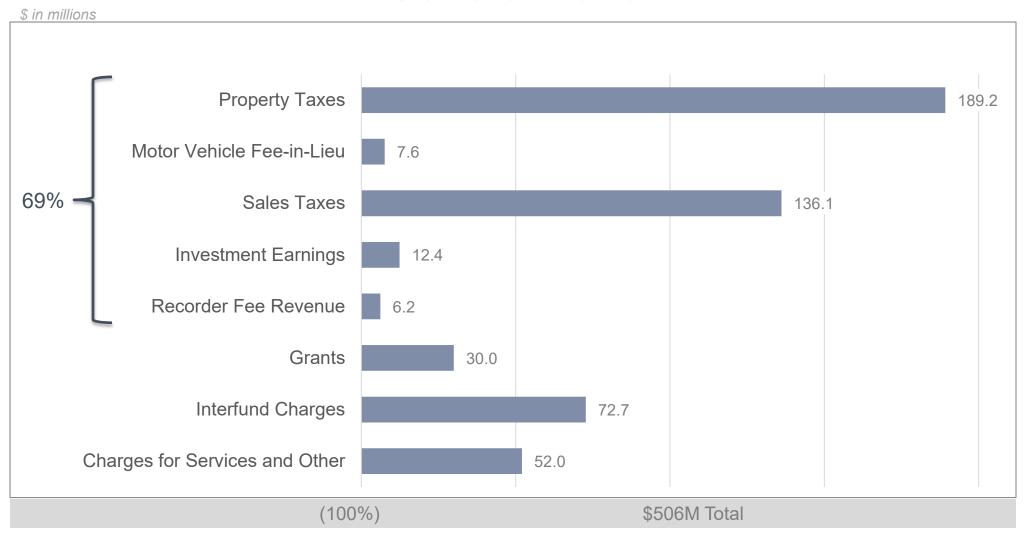
- General Fund Overview
- Projections
  - Property Taxes
  - Motor Vehicle Fee-in-Lieu
  - Sales Taxes
  - Interest Earnings
  - Recorder Revenue





# 2026 Major Revenues

#### General Fund





# PROPERTY TAX REVENUES





# 2026 Property Tax Revenue

#### Projected new growth for 2026

- Consulted with the Assessor's Office on new growth
- Reviewed permit authorized construction trends for residential and non-residential properties
- Consulted with the District Attorney's Office about centrallyassessed property values
- Projection vetted with Revenue Committee





# New Growth Projection

- Certified Tax Rate ensures the same property tax revenue as the prior year, plus new growth.
- New growth for rate setting comes from increases in taxable value due to:
  - New construction or additions
  - Major remodels or improvements
  - (Excludes reappraisal / market value appreciation)
- Other components of new growth include:
  - CRA / RDA offsets (plus areas like the Inland Port, Convention Hotel, and CCRZ) Tax increment financing captures value growth and diverts it from taxing entities.
  - Centrally Assessed Properties Assessed by the state; must exceed a benchmark to qualify.
  - Project Areas Released Areas no longer subject to CRA / RDA capture.





## New Growth In Taxable Value

2026 New Growth (\$M)	County- wide <sup>1</sup>	Tax Admin	Library
2025 Projected BOE Adj Value + Inflation	\$203,269	\$220,597	\$142,443
Growth in Real Property Values (net of reappraisal)	\$4,069	\$3,576	\$2,441
- CRA / RDA Offsets (incl. reappraisal)	(2,441)	(393)	(610)
+ Centrally Assessed	0	0	0
+ Project Area	1,686	200	1,433
NET NEW GROWTH	\$3,313	\$3,383	\$3,264
% NEW GROWTH <sup>2</sup>	1.60%	1.50%	2.30%

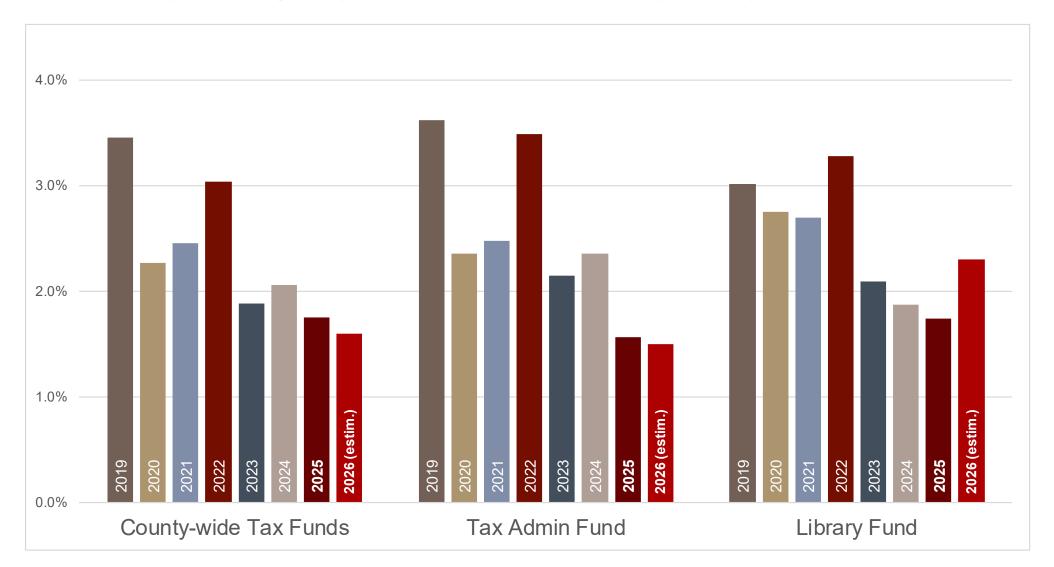
<sup>&</sup>lt;sup>1</sup> Countywide includes all countywide funds except for Bond Debt Service and Tax Administration funds.

<sup>&</sup>lt;sup>2</sup> Growth %'s are rounded to one decimal place before calculating revenue.





## New Growth In Taxable Value

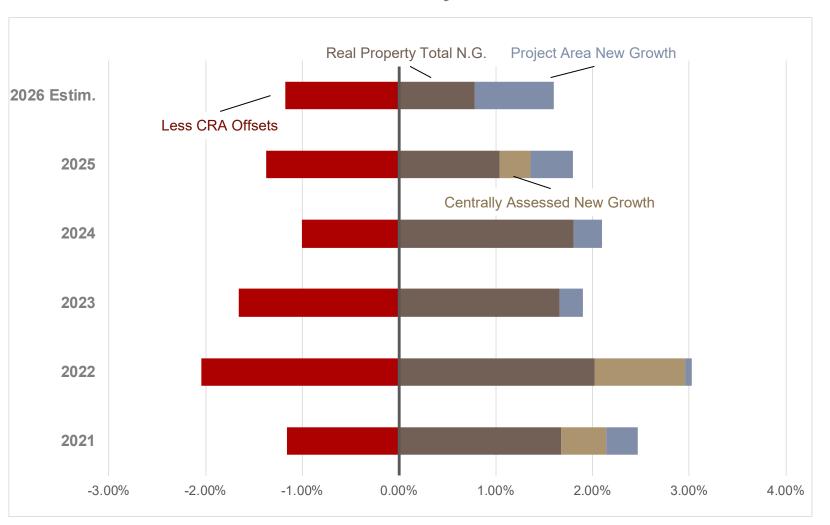






## Breakdown of New Growth to SLCo

Taxable Value – County-Wide Tax Funds







# Property Tax Revenue With New Growth

Fund (\$M)	2026 Budget	2025 Budget	New Growth	
General	189.2	186.2	2.98	1.6%
Health	13.0	12.8	0.21	1.6%
Flood Control	7.1	7.0	0.11	1.6%
Planetarium	3.4	3.3	0.05	1.6%
Capital Improvements	9.3	9.1	0.15	1.6%
Governmental Immunity	2.0	1.9	0.03	1.6%
Subtotal Countywide Tax Funds	223.9	220.4	3.53	1.6%
Tax Administration	29.1	28.7	0.43	1.5%
Library	59.1	57.8	1.33	2.3%
Total	312.2	306.9	5.29	1.7%
Bond Debt Service <sup>1</sup>	23.2	23.2	-	-

<sup>&</sup>lt;sup>1</sup> The Bond Debt Service Fund levy does not have new growth but is calculated based on what is sufficient to cover the debt service.





## Motor Vehicle Fee-In-Lieu of Taxes

Fund (\$M)	2026 Budget	2025 June Adj Budget	Cha	nge
General	7.57	7.45	0.12	1.6%
Flood Control	0.29	0.28	0.00	1.6%
Health	0.52	0.51	0.01	1.6%
Governmental Immunity	0.08	0.08	0.00	1.6%
Tax Administration	1.06	1.04	0.02	1.5%
Capital Improvements	0.37	0.36	0.01	1.6%
Clark Planetarium	0.14	0.13	0.00	1.6%
Library	2.53	2.48	0.06	2.3%
Bond Debt Service	0.88	0.88	-	-
TOTAL	13.43	13.22	0.21	1.6%



# **SALES TAX PROJECTIONS**





# 2026 Sales Tax Revenue

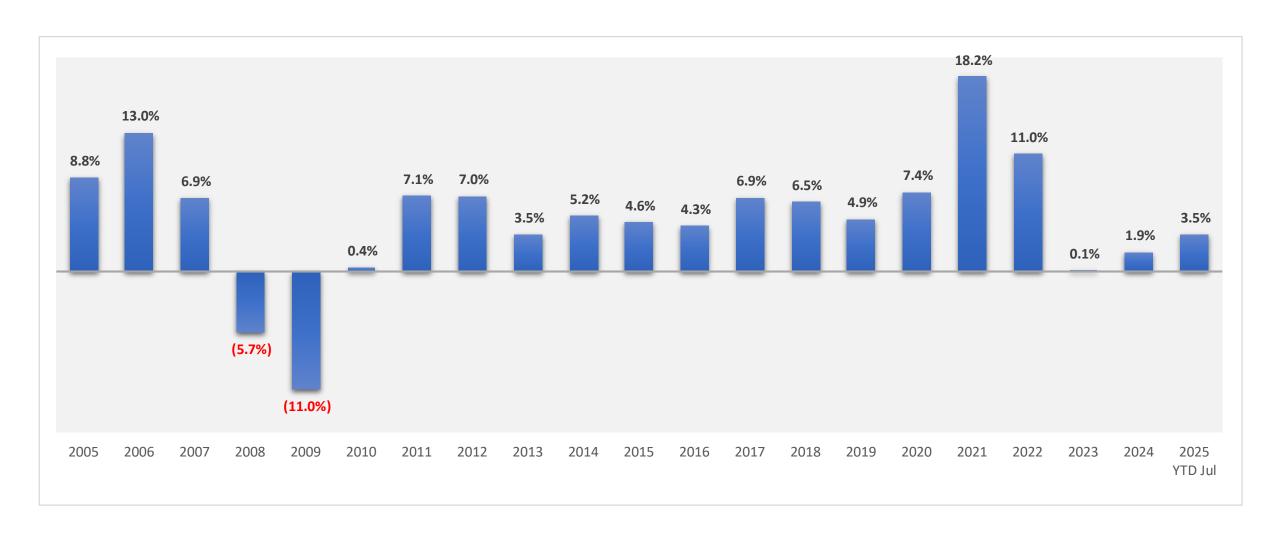
- Projected based on local and national economic indicators, including
  - Wage and employment growth
  - Consumer Confidence
  - Vehicle sales and other leading indicators
- Includes impact from new legislation and tax changes
  - HB330 included (unincorporated islands annexed by mid 2027)
  - SB26 not yet triggered (CCRZ sales tax increment financing)
  - Full year of new 5<sup>th</sup> 5<sup>th</sup> (59-12-2220) Public Safety/Transportation Tax
- Information available from the Tax Commission on a two-month lag
  - Currently have actuals through July 2025
  - August information anticipated October 22
- Projections vetted with the Revenue Committee





## County Option Sales Tax

#### Historical Y/Y Growth Rate







### SLCo Taxable Sales and Purchases







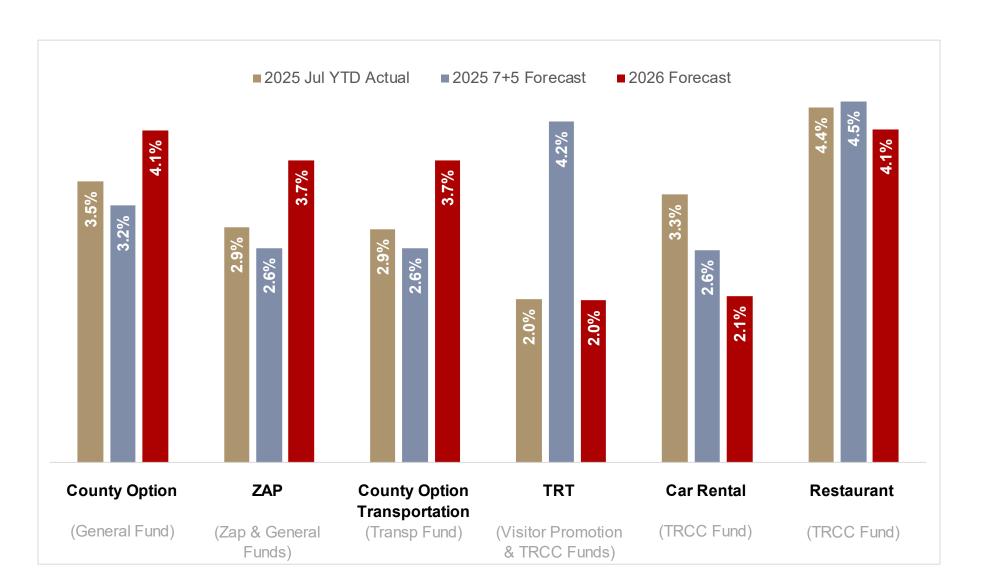
# New 2025 Forecast (7+5F)

Sales Tax by Fund (\$M)		2025 7+5 Forecast	2025 June Adj Budget	Diffe	rence
	County Option	100.1	99.3	0.8	0.8%
Canaral Fund	Pub. Safety/ Transport.	9.7	9.7	(0.0)	(0.1%)
General Fund	ZAP	11.4	11.4	0.0	0.4%
	TOTAL	121.2	120.4	0.8	0.7%
ZAP Fund	ZAP	27.2	27.1	0.1	0.4%
Transportation Fund	Transport- ation	19.3	19.3	0.1	0.3%
Visitor Promo Fund	Transient Room	30.0	30.2	(0.1)	(0.4%)
	Transient Room Supp.	4.2	4.2	(0.0)	(0.2%)
TRCC Fund	Car Rental	21.9	21.7	0.2	1.1%
I KGC Fullu	Restaurant	39.9	39.6	0.3	0.8%
	TOTAL	66.0	65.4	0.6	0.8%
Unincorp Muni Svcs	Local Option	4.4	4.0	0.4	9.3%
TOTAL		268.2	266.3	1.8	0.7%





## Sales Tax Growth Rates

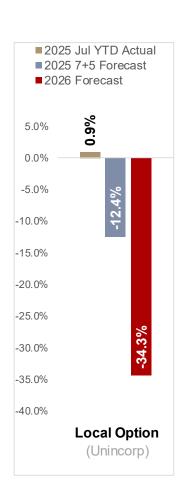






# HB 330 Impact on Certain Sales Taxes

- HB 330: Automatic annexation of all unincorporated islands into cities by July 2027
  - Some islands may petition for annexation before July 2027
  - Certain canyon areas not qualified in HB 330 will remain unincorporated unless they petition for annexation
- Impacts unincorporated county sales taxes (goes primarily to the MSD)
  - Local Option sales tax (2024 Actual = \$5.0M)
  - County Option Highway & Public Transit Tax-Local Portion (2024 Actual = \$0.5M)
- Could reduce these sales taxes by 75%
  - No way to forecast the timing of annexations
  - Strategic decision to reduce the budget for these sales taxes 75% over three years until more is known
  - A corresponding decrease is proposed for the expense side (to MSD)







# 2026 Forecast

Sales Tax by Fund (\$M)		2026 Forecast	2025 June Adj Budget	Diffe	rence
	County Option	104.2	99.3	4.9	4.9%
General Fund	Pub. Safety/ Transport.	20.1	9.7	10.4	)106.9%
General Fund	ZAP	11.8	11.4	0.5	4.2%
	TOTAL	136.1	120.4	15.7	13.1%
ZAP Fund	ZAP	28.3	27.1	1.1	4.2%
Transportation Fund	Transport- ation	20.1	19.3	0.8	4.0%
Visitor Promo Fund	Transient Room	30.6	30.2	0.5	1.6%
	Transient Room Supp.	4.2	4.2	0.1	1.7%
TRCC Fund	Car Rental	22.4	21.7	0.7	3.2%
TROC Fullu	Restaurant	41.5	39.6	2.0	5.0%
	TOTAL	68.1	65.4	2.7	4.2%
Unincorp Muni Svcs	Local Option	2.9	4.0	(1.1)	(28.3%)
TOTAL		286.1	266.3	19.7	7.4%





# 2026 New Growth Summary

Key Funds—Compared to 2025 Adjusted Budget

Fund (\$M)	Property Tax	Sales Tax	Motor Veh Fee In Lieu	TOTAL NEW GROWTH	New Sales Tax (6 mo)	TOTAL CHANGE
General	3.0	5.4	0.119	8.5	10.4	18.8
Flood Control	0.1		0.004	0.1		0.1
Health	0.2		0.008	0.2		0.2
Planetarium	0.1		0.002	0.1		0.1
Capital Improvements	0.1		0.006	0.2		0.2
Tax Administration	0.4		0.016	0.4		0.4
Subtotal	3.9	5.4	0.155	9.5	10.4	19.8
TRCC		2.7		2.7		2.7
Visitor Promotion		0.5		0.5		0.5
ZAP		1.1		1.1		1.1
Governmental Immunity	0.03			0.0		0.0
Transportation		0.8		0.8		0.8
Library	1.3		0.057	1.4		1.4
Total	5.3	10.5	0.212	16.0	10.4	26.3

<sup>\*</sup> Excludes Debt Service Fund as well as funds that have immaterial amounts.



# **OTHER REVENUES**





# Interest – Time Deposits

Key Funds

Fund (\$M)	2026 Forecast	2025 June Adj Budget	Change
General	9.75	10.53	(0.79) $(7.5%)$
<b>Grant Programs</b>	0.68	0.41	0.27 66.2%
Flood Control	0.84	0.87	(0.03) (3.1%)
Health	0.60	0.56	0.04 7.1%
Planetarium	0.15	0.13	0.02 19.5%
Capital Improvements	1.89	2.61	(0.71) (27.4%)
Tax Administration	(0.06)	(0.23)	0.17 72.9%
Library	0.53	0.45	0.08 18.4%
Transportation Preservation	2.52	6.27	(3.75) (59.9%)
TRCC	1.24	1.96	(0.72) (36.9%)
TOTAL	18.14	23.56	(5.42) (23.0%)





# Recorder Revenue







# Revenue Summary

- 2025 Sales Taxes & Interest: Variances have been incorporated into the 2026 projected beginning fund balances.
- **2026 Outlook**: Moderate growth expected, though economic risks persist in an uncertain environment.



# **APPENDIX**





2025 7+5 Fcst vs. 2024

Sales Tax by Fund (\$M)		2025 7+5 Forecast	2024 Actual	Vari	ance
	County Option	100.1	97.0	3.1	3.2%
General Fund	Pub. Safety/ Transport.	9.7	-	9.7	-
General Fund	ZAP	11.4	11.1	0.3	2.6%
	TOTAL	121.2	108.2	13.0	12.1%
ZAP Fund	ZAP	27.2	26.5	0.7	2.6%
Transportation Fund	Transport- ation	19.3	18.8	0.5	2.6%
Visitor Promo Fund	Transient Room	30.0	28.8	1.2	4.2%
	Transient Room Supp.	4.2	4.0	0.2	4.3%
TDCC Fund	Car Rental	21.9	21.4	0.6	2.6%
TRCC Fund	Restaurant	39.9	38.2	1.7	4.5%
	TOTAL	66.0	63.5	2.4	3.8%
Unincorp Muni Svcs	Local Option	4.4	5.0	(0.6)	(12.4%)
TOTAL		268.2	250.9	17.3	6.9%





2026
Forecast
vs. 2025
7+5F

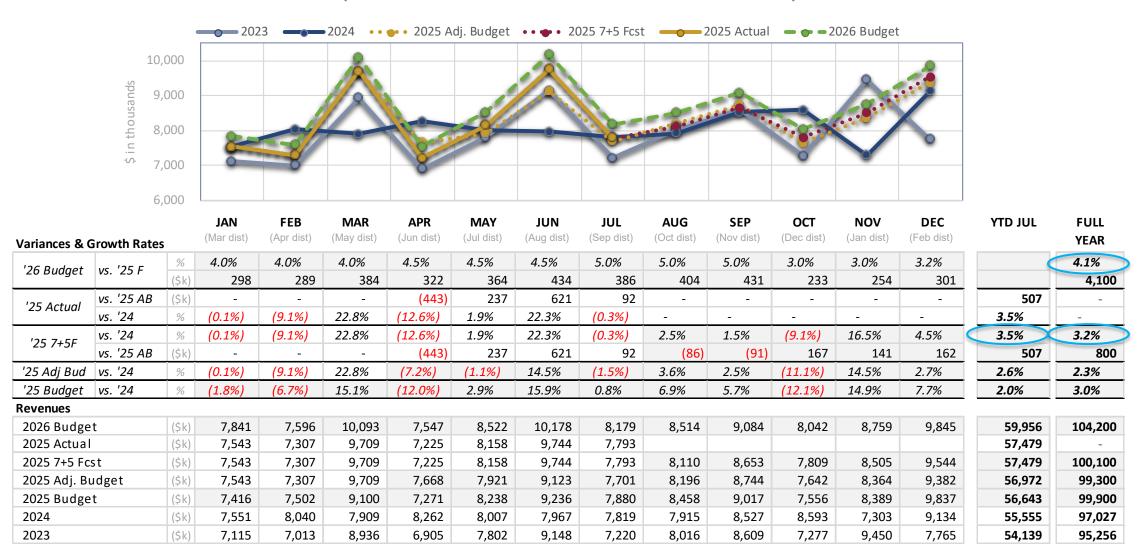
Sales Tax by Fund (\$M)		2026 Forecast	2025 7+5 Forecast	Diffe	rence
	County Option	104.2	100.1	4.1	4.1%
General Fund	Pub. Safety/ Transport.	20.1	9.7	10.4	107.1%
General Fund	ZAP	11.8	11.4	0.4	3.7%
	TOTAL	136.1	121.2	14.9	12.3%
ZAP Fund	ZAP	28.3	27.2	1.0	3.7%
Transportation Fund	Transport- ation	20.1	19.3	0.7	3.7%
Visitor Promo Fund	Transient Room	30.6	30.0	0.6	2.0%
	Transient Room Supp.	4.2	4.2	0.1	1.9%
TRCC Fund	Car Rental	22.4	21.9	0.5	2.1%
I KGC Fullu	Restaurant	41.5	39.9	1.6	4.1%
	TOTAL	68.1	66.0	2.2	3.3%
Unincorp Muni Svcs	Local Option	2.9	4.4	(1.5)	(34.3%)
TOTAL		286.1	268.2	17.9	6.7%





### County Option Sales Tax

(0.25% tax — to General Fund)

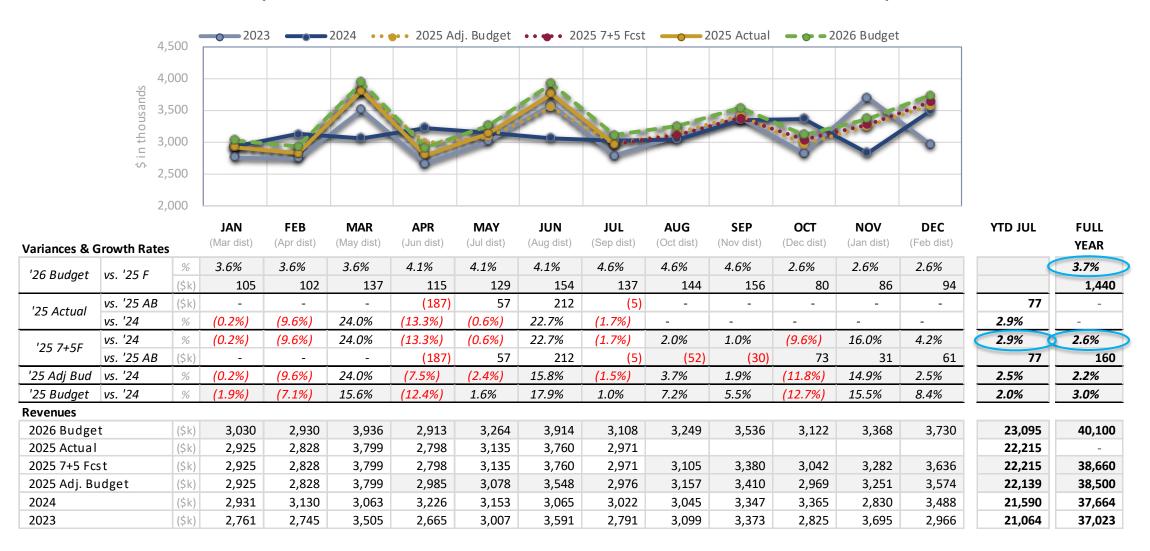






#### Zoo, Arts, & Parks Tax

(0.1% tax to ZAP Fund and General Fund\*)

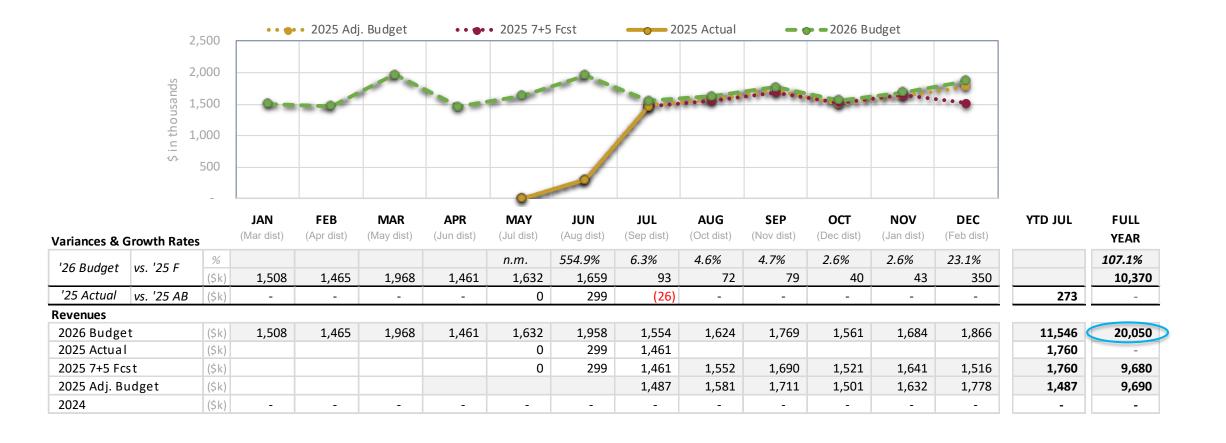






## Public Safety/Public Transportation Sales Tax

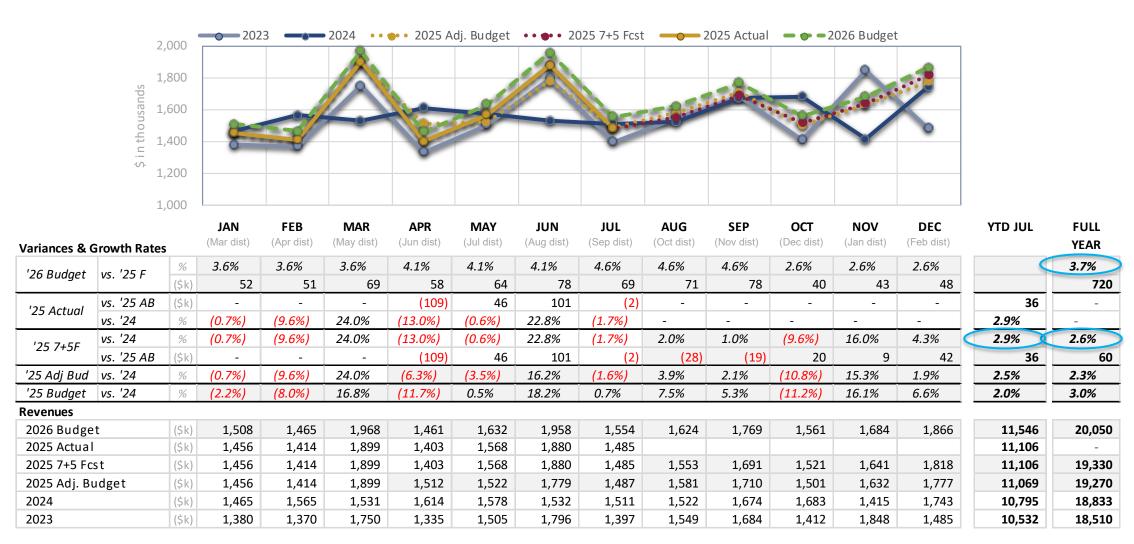
(0.05% portion of 0.2% tax to General Fund)





### **Transportation Sales Tax**

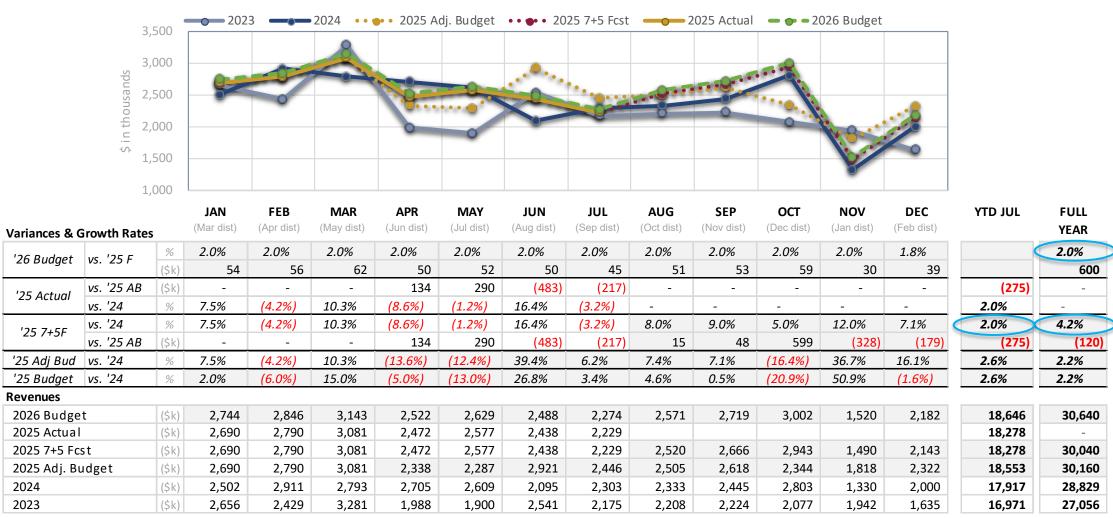
(20% of 0.25% tax to Transportation Fund)





#### **Transient Room Tax**

(4.25% tax to Visitor Promotion Fund\*)



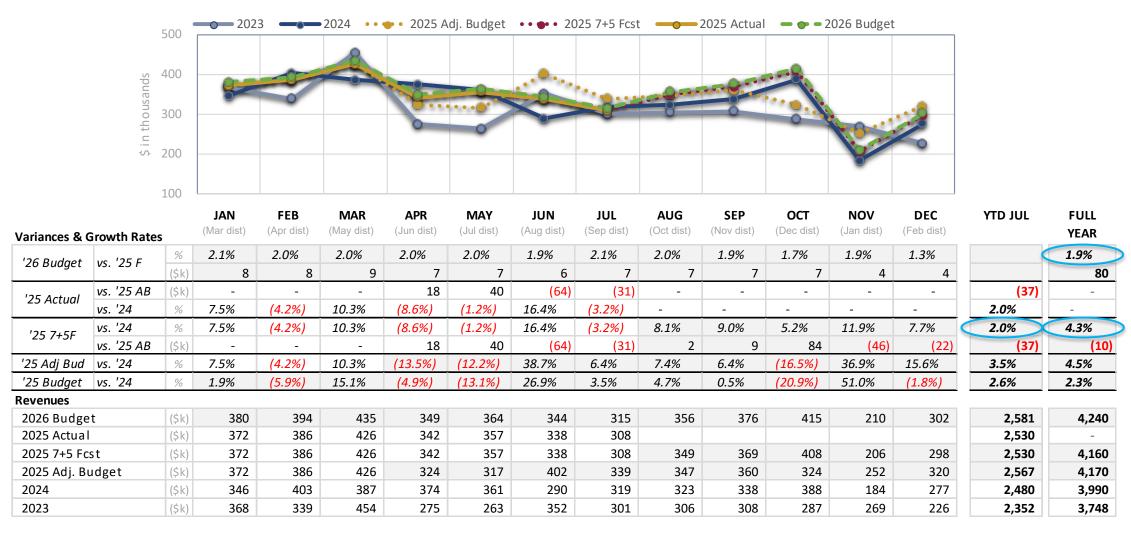
<sup>\*</sup> The state diverts 15% of the revenue from this 4.25% tax to another entity, through 6/30/2027 per §59-12-301. The dollar amounts shown here are net of that diversion. Sales tax distributions and data are available from the State Tax Commission on a two-month lag.





## Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)

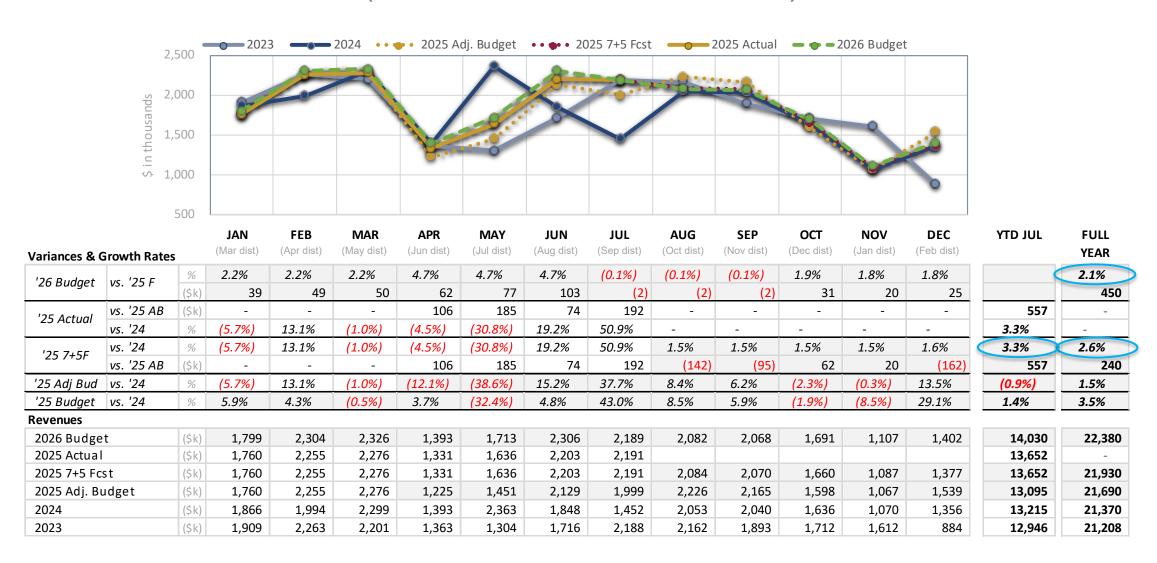






#### Car Rental Tax

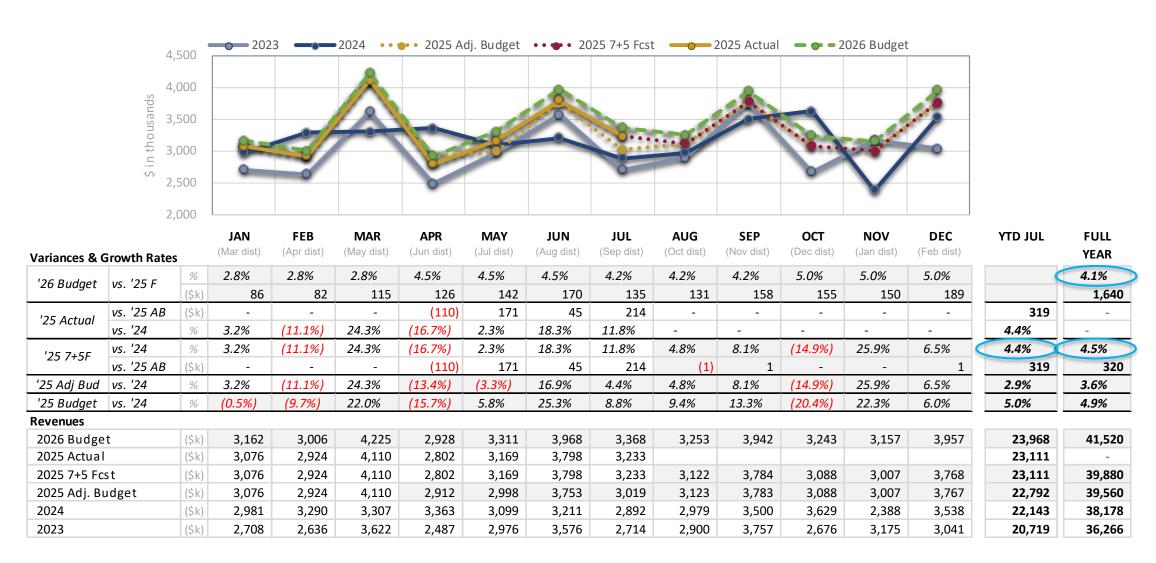
(3% & 4% tax to TRCC Fund)





#### **Restaurant Tax**

(1% tax to TRCC Fund)





## **Local Option Sales Tax**

(1% tax to Unincorporated Municipal Services Fund)

